



Debt financing in challenging times: *How to prepare for and secure debt financing*

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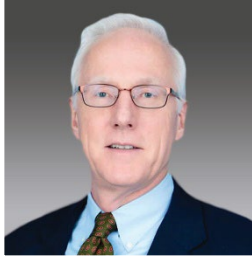
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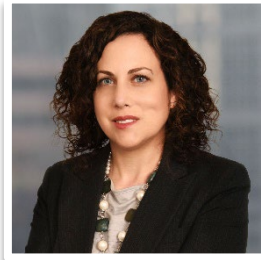


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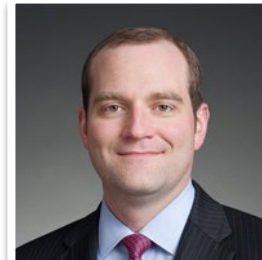


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Market Trends



Market Slowdown

Leveraged lending levels are slowing as the market responds to geopolitical and macroeconomic concerns (war in Ukraine, inflation, and rising interest rates).



Borrower Fundamentals

Lenders and buyers are increasing their diligence as valuation poses a hurdle, due to continuing supply chain issues and the costs of goods and labor.



Credit Terms

Borrower-friendly terms dominate, but the tightening credit market may lead to a shift towards more lender-friendly provisions.



Rise of Direct Lending

Direct lending (or private credit) continues to perform well in response to the slowdown.



Areas of Opportunity

Technology, health care, energy and middle-market private equity sectors remain active; venture-backed emerging companies see growth opportunities.



LIBOR Transition

Lenders and borrowers move forward with LIBOR transition, and loans tied to a SOFR-based rate have grown.



Thank You!

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